



FAST FACTS



- Publicly owned & operated
- o Original building opened 1990
- Expansion opened 2003
- LEED®-EB Silver Certified
- Just under 1 million SF
- o 120 FTE, ~65 PT staff
- o In 2009:
 - 492 events
 - 857,572 visitors
 - \$15.2 million tax revenues

IN 20 YEARS...

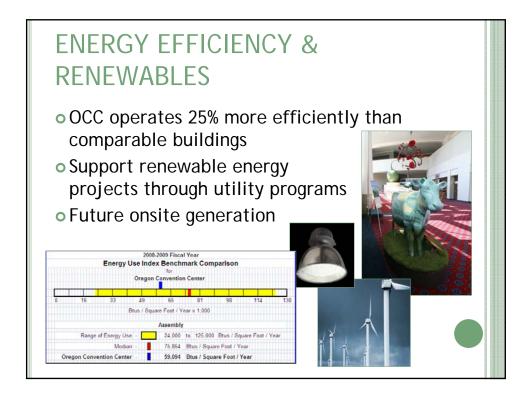
- o 10,000 events
- o 15 million visitors
- \$3.8 billion in direct spending generated with over
 \$235 million in taxes going to city, county & Metro
- Sustained an average 5,500 jobs annually
- Public investment of \$213 million has paid off for the entire regional community





HISTORY & RECOGNITION

- In 2004, was 1st convention center to become LEED® certified.
 Re-certified in 2008 at Silver level.
- o BEST Recipient 2003
- Salmon Safe Certification 2007
- Recognized in the industry for initiatives
 & successes in sustainability IAAM 2010
 Venue Excellence Award Recipient
- Currently #1 "Best Place to Meet Green"



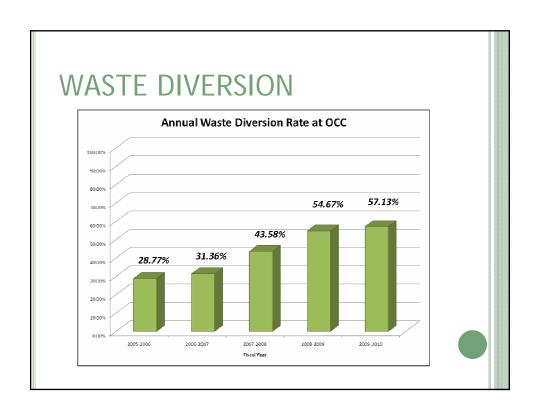
WATER CONSERVATION & STORMWATER MGMT

- Award winning rain garden & bioswale
- Facility wide fixture upgrades
- Strategic landscaping practices & IPM











EDUCATING CLIENTS, VISITORS & STAFF



- Bi-annual all-staff trainings
- Active Green Team
- "Meet Green" guides for Clients
- Consistent Signage for waste collection
- Sustainability Wall
- Custom needs welcome!







CHALLENGES

- Low hanging fruit has been picked!
- Tracking & benchmarking
- New audiences regularly
- Expectations from the mainstream
- Financial limitations
- Time limitations
- Organizational priorities

